# Informative meeting on internships - EDA students

Internship Team - Department of Economics (DSE)

- DSE Instructor for internships: Davide Scotti
- DSE Academic tutors: Rosa Pirozzi and Niccolò Rovetta





# Requirements, duration and players

## Requirements

A sufficient number of credits related to the subjects involved in the internship → [with a minimum threshold of 18 total credits (registered!)]

## Duration and credits of curricular internship

• 1 credit for each 25 hours of internship => to get 6 credits the internship workload is 150 hours.

## Players involved

- DSE instructor for internship (II)
- DSE Academic tutors (AT)
- Company tutor (CT)
- Unibg Internship Office (IO)



## Selecting an opportunity

## Steps

- Read the Internship Guidelines (Regolamento di Ateneo per tirocini) uploaded on the website → www.unibg.it/tirocini
- Read the EDA vademecum for internship
   https://ls-eda.unibg.it/sites/cl26/files/bozza\_vademecum\_tirocini\_eda\_final\_0.pdf
- Find an opportunity
  - on ESSE3
  - through the DSE academic tutors and internship instructor
  - contacting a professor according to the "Internship list" on the EDA Moodle page <a href="https://elearning15.unibg.it/pluginfile.php/203395/mod\_resource/content/1/EDA\_Tirocini\_Stage.pdf">https://elearning15.unibg.it/pluginfile.php/203395/mod\_resource/content/1/EDA\_Tirocini\_Stage.pdf</a>
  - looking on the website or contacting companies by yourself
  - Important! The relationship between the company and Unibg must be formalized
- Define the internship project together with CT and AT (or II)
- The company has to insert the project on ESSE3 and link it to your student ID
- Confirm it and indicatie as supervisor II for receiving his prior approval (accept/reject) on ESSE3



# Doing and completing your internship

### Steps

- 10 activates the internship within a week after the II approval (after having checked the administrative aspects).
- Do the 4-hours Unibg e-learning General Training Course (before starting or in the first part of the internship)
- CT and AT will supervise you during the project
- End of the internship
  - an internship book has to be filled and signed by (i) you, (ii) CT, (iii) AT and (iv) II
  - a final report (5 pages maximum) has to be written and signed by (i) you and by (ii) AT and (iii) II

- Some exceptions (to be discussed on a case by case basis)
  - Internships linked to the thesis → the academic tutor is the thesis supervisor
  - Extra-curricular internships





INDUSTRIAL COMPANY
SPECIALISED IN THE DESIGN AND
MANUFACTURE OF VIDEO
SURVEILLANCE, HOME
AUTOMATION, ACCESS CONTROL
AND FIRE PROTECTION
SYSTEMS.

- 15 INTERNATIONAL BRANCHES
- EXPORT TO OVER 70 COUNTRIES WORLDWIDE



# PROFESSIONAL BY FAMA 40YEARS OF COLOR



## PROFESSIONAL HAIRCARE PRODUCTS

#### **TURNOVER:**

- 30% ITALY
- 70% INTERNATIONAL MARKETS (USA, POLAND, SPAIN, BENELUX, UK, UAE, GERMANY)

#### **BRANDS**:

- PROFESSIONAL BY FAMA
- BULBS & ROOTS













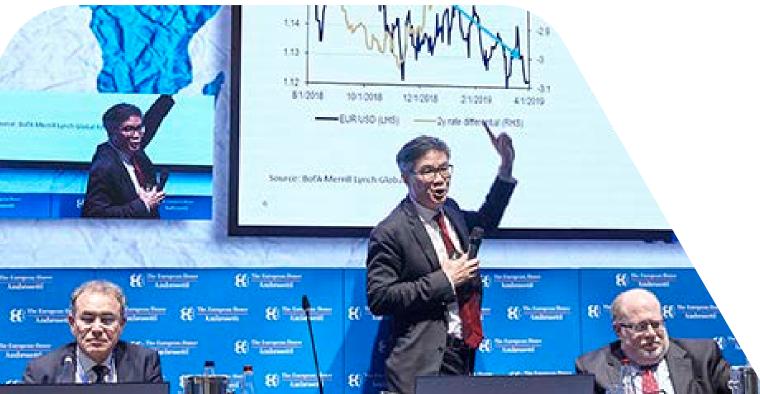


## LEADER IN THE ITALIAN REAL ESTATE SECTOR

- 1 BLN OF ACQUISITIONS IN THE LAST 2 YEARS
- 6.9 BLN EUROS UNDER MANAGEMENT ON BEHALF OF LEADING INTERNATIONAL AND DOMESTIC INSTITUTIONAL INVESTORS
- 5 + MLN OF SQUARE METERS DEVELOPED AND MANAGED







ROUBINI

WOO

NO. 1 THINK TANK IN ITALY, NO. 4 IN THE EUROPEAN UNION

- WORKSHOPS AND EVENTS
- MANAGEMENT CONSULTING
- PERMANENT PROFESSIONAL TRAININGS
- RESEARCH SERVICES

# UCIMU UCIMU-SISTEMI PER PRODURRE



ITALIAN MACHINE TOOL, ROBOTS, AUTOMATION SYSTEMS AND ANCILLARY PRODUCTS (NC, TOOLS, COMPONENTS, ACCESSORIES) MANUFACTURERS' ASSOCIATION.

INTERNAL RESEARCH CENTER CONDUCTING ECONOMIC, COMPETITION, AND DEMAND ANALYSIS.

## telmotor Simply Smart Solutions



PRODUCTS AND SOLUTIONS FOR INDUSTRY AUTOMATION, DIGITIZATION AND COLLABORATIVE ROBOTICS. INTEGRATED SYSTEMS FOR ENERGY DISTRIBUTION AND CONTROL. LIGHTING DESIGN PROJECTS.

- 10 BRANCH OFFICES
- SALES VOLUME: +100 MILLION €



3T IS A GLOBAL COMPANY WITH THREE REGIONAL OFFICES (ITALY, TAIWAN, CALIFORNIA) AND 20+ SERVICE CENTERS. IT PRODUCES BIKES, PARTIES AND ACCESSORIES USING HIGH TECHNOLOGICAL MATERIALS.







## PROVIDER OF RENEWABLE ENERGY SYSTEMS

- PHOTOVOLTAIC
- HYDROELECTRIC
- GEOTHERMAL
- SOLAR THERMAL